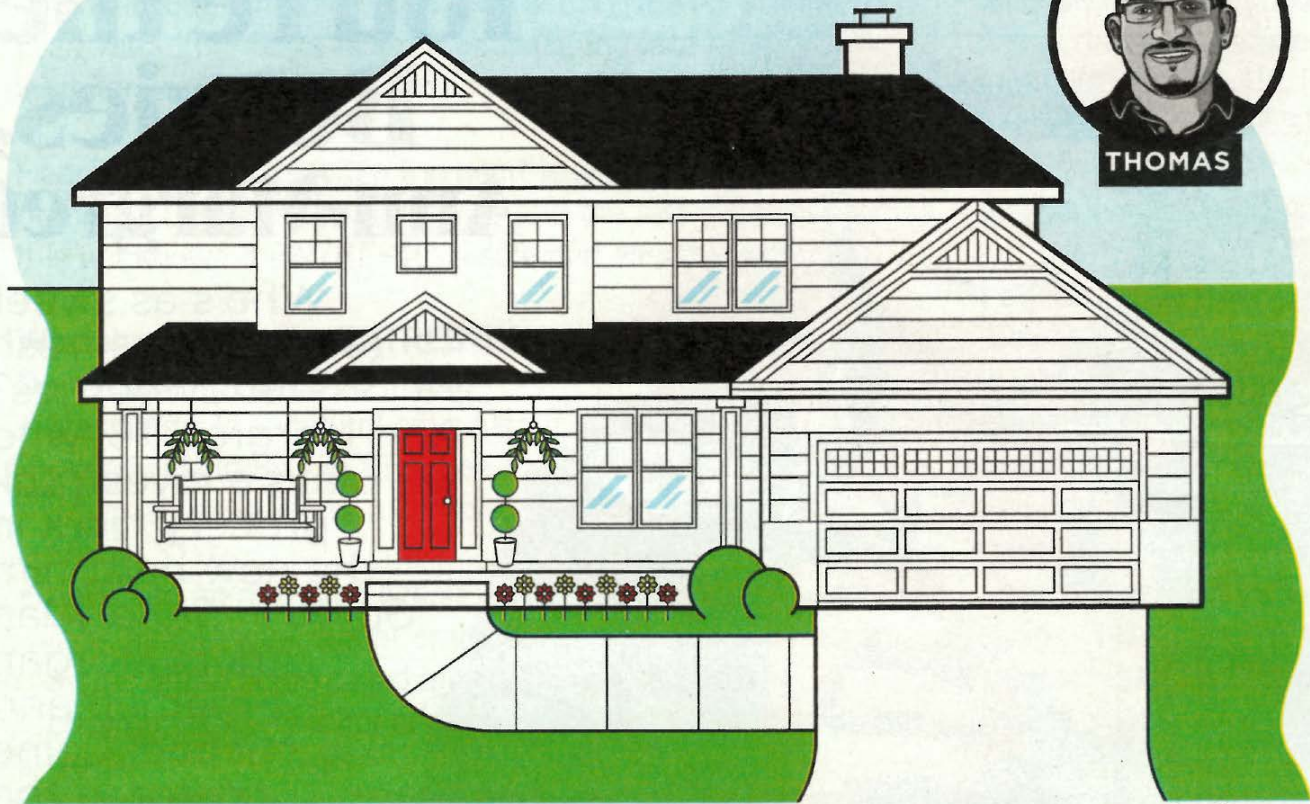


Downsizing

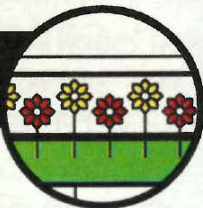
GOT CURB APPEAL?

FOR HOME SELLERS, \$50 spent on paint and flowers could help increase your final selling price by thousands; what investment can beat that? Here are the three secrets for making a great first impression with your home—from Derek Thomas, whose landscaping has been featured on HGTV's *Curb Appeal* and *Get It Sold*.



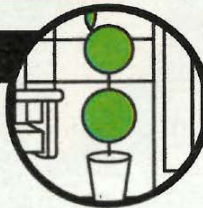
TAKE AWAY, DON'T ADD

Gardens tend to be too crowded. Thin out plants to add pleasing “negative space,” and prune lower limbs from trees to increase yard visibility. Result: a tranquil home.



DRAW EYES TO YOUR FRONT PORCH

Hang a few ferns in white planters. Install a porch swing. Place a topiary on either side of your door. Result: a welcoming home.



ADD COLOR

Paint your front door red. Plant flowers by your entrance, using bright choices such as petunias, geraniums, zinnias, dahlias, sages and daisies. Result: a happy home.

